

2026



*Line Card*

[www.pollartsales.com](http://www.pollartsales.com) | 215.245.4003

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# EATON DIVISION

## B-Line

Strut, Cable Tray, Fasteners, Anchors & Enclosures

## Bussmann/Edison

Fuses, Fuse Blocks and Circuit Protection

## Crouse-Hinds

Steel & D/C Fittings / Steel Boxes/ Liquid Tight Fittings / Weatherproof / Hubs

## -chargepoint+ by Eaton

Electric Car Chargers

## Interconnect

Solar & High Amperage Pin Connectors

## Residential Products

CH & BR Loadcenters, Surge Devices, Transfer Switches & Power Outlets, A/C Power Disconnects

## Transformers

Dry Type Transformers, Single-Phase / Three Phase

## Wiring Devices

Commercial & Residential Devices, Dimmers & Occupancy Sensors

# HVAC DIVISION

## Warmup

Heat Trace, De-Icing, Snow Melt

## AURA<sup>TM</sup> PERFORMANCE HEATERS

Electric Infrared Heaters for Residential and commercial applications

## MARLEY<sup>®</sup> ENGINEERED PRODUCTS

HVAC Solutions: QMARK & BERKO  
Commercial & Industrial Electrical Heat

## Solaira<sup>®</sup>

Commercial, Industrial and Residential  
Radiant & Infrared heaters

# POLLART SERVICES

Your needs. Your Idea. Our Services.

- **Customized Prefabricated Assemblies** – Tailored electrical components built your project's exact specifications
- **Project Management** – Pre-labeled and pre-assembled units, delivered with clear organization for faster on-site installation
- **Time and Waste Services** – Reduce on-site labor costs and project timelines with ready-to-install components
- **Quality control** – Factory-built assemblies ensure consistent quality, precision, and reliability.
- **Versatile Applications** – Solutions for commercial, industrial, and residential projects.



# LIGHTING DIVISION



LED Indoor, Outdoor, Lamps, Downlights and  
Exit Signs



AMERICAN LIGHTING  
BRIGHT IDEAS • INNOVATIVE SOLUTIONS

LED Tape Lighting



Residential Lighting, Residential & Commercial  
Poles, Bollards Tops



BY AMERICAN LIGHTING

Specification Lighting



Kichler Lighting & Progress Lighting

# SUPPLY DIVISION



Arlington

Fittings & Connectors, Floor  
Boxes, Specialty Products



Smoke & CO Fire Alarms  
& Extinguishers

Since 1944  
COLONIAL WIRE & CABLE CO.  
COLONIAL WIRE & CABLE CO.  
OF NEW JERSEY, INC.

Since 1992  
COLONIAL WIRE & CABLE CO.  
OF NEW JERSEY, INC.



Copper Building Wire & NM  
Romex

Grounding & Bonding, Lightning  
Protection, Exothermic Welding



PVC Fittings & Elbows, Duct  
Spacers/Non-Metallic Fixtures



Wall Plates, Box Covers,  
Custom Plates, Weatherproof



Innovative Fasteners & Anchors



PVC Pipe - SCH 40 & SCH 80



Steel & Aluminum conduit fittings,  
elbows, nipples, couplings, speed  
couple & running threaded pipe



Premier Supplier of Wire  
& Cable



Steel & Aluminum Electrical  
Conduit & EMT Pipe



Specialty Electrical Tool  
Manufacturer



Power Distribution, Fabrication  
Services, Motor Control Options,  
Hazardous Location Solutions



Multi-Load Power Meters &  
Energy Management

# TEAM *Pollart*

## MANAGEMENT

**Frank Balsama** | President  
610.246.4975

**Ron Fetzer Jr.** | Vice President  
610.246.4970

**Chris Schaffer** | VP of Sales  
215.718.5938

**Edward Pollart** | Sales & Marketing  
609.315.2439

**Shaun Pollart** | Operations  
609.315.2439

## MARKETING

**Kali Rogers** | Marketing Director  
856.886.4007

## ORDER ENTRY & EXPEDITES

**Matt James** | 856.886.4001

## TERRITORY MANAGERS

**Kevin Pollock** | 610.246.4972

**Walt Cunningham** | 717.989.7344

**Corey Beltz** | 570.419.5765

**Jerry McDonnell** | 717.725.1588

**Andrew Hubley** | 484.678.8427

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**Clayton Childs** | 908.331.3881

**Eliud Rivera** | 609.805.1259

**Mike Briggs** | 215.756.2479

**Emile Langton** | 856.982.1995 | **EATON Specialist**

## INSIDE SALES SUPPORT

**Bill Kurdyla** | 856.886.4000

**Ron Bramble** | 856.412.4339

**Russ Allenach** | 856.412.8187

**Joe Whalen** | 215.352.7955

## LIGHTING & CONTROLS OUTSIDE SALES

**Al Bermudez** | 856.982.6846

**Dave Boccelli** | 610.909.2724

**Kelly Gallahger** | 410.294.0741

## LIGHTING & CONTROLS INSIDE SALES

**Robert Handy – Lighting Manager** | 856.282.5741

**Christina Gonzalez** | 856.886.4005

**Kevin Pollart** | 856.955.1055

**Chris Briggs** | 856.807.5815

**Randy Stuart** | 609.519.8275

## HVAC OUTSIDE SALES

**Justin Tice** | 610.680.5049

## HVAC INSIDE SALES

**Steve Hopkins** | 856.491.9489

**Kyle Pollock** | 856.955.1546

## INDUSTRIAL/OEM SPECIALIST

**Chris Huber** | 434.343.1974

## ENERGY MANAGEMENT SPECIALIST

**Eric Voglesong** | 609.238.8414

## BUILDER & DEVELOPER SPECIALISTS

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**Matt Wagner** | 215.375.2277

## POLLART SERVICES

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