

Freight Terms		Minimum	Freight Allowed	
MANUFACTURERS	Arlington	\$500	\$1,250	
	BRK	\$100	\$1,000	
	Colonial Wire	Pollart Shipments	\$100	5,000 LBS
		Factory Shipments	\$100	10,000 LBS
	Harger	Category A	\$0	\$1,000
		Category A STOCKERS	\$0	\$500
		Category B	\$0	\$2,000
		Category C	\$0	Contact Factory
	Kraloy	Category D	\$0	\$2,000
		Fittings	\$100	\$1,500
		ENT	\$100	\$1,500
		Kwikflex NMLT conduit, Kwikon ENT pipe & conduit fittings (combined order)	\$100	\$3,000
	Marley (QMARK/BERKO)	Special Freight Terms May Apply, check for specific details	\$100-300	\$2,000-4,000
	Metallics		\$0	\$650
	Mulberry	\$25 Small Order Charge	\$100	\$1,000
	National Pipe	Pipe and/or fittings	\$100	\$15,000
		Fittings Only	\$100	\$2,500
	Picoma		\$100	\$1,750
	Priority Wire	Single Wire	No Min	2,000 LBS
		Combo Program - 3 categories	No Min	\$3,000
Rack-A-Tiers	\$15 Small order charge < \$100	\$100	\$300	
Spike		No Min	+FRT	
Solaria/Aura	\$25 an order or \$1,000 prepaid	No Min	\$1,000	
Warmup		No Min	\$3,000	
Western Tube	Steel Only	\$100	10,000 LBS	
	Aluminum Only	\$100	2,000 LBS	
	Co-Load (Alum Conduit is freight allowed with any prepaid steel order)	\$100	10,000 LBS	
B-Line	Strut Only	\$100	\$7,500	
	Fittings	\$100	\$2,500	
	Bolted Framing - Strut/Fittings	\$100	\$2,500	
	Fasteners	\$100	\$1,250	
	Enclosures	\$100	\$2,500	
	Cable Tray - KwikRail/Flextray	\$100	\$5,000	
	Cable Tray - Commercial Cable Tray	\$100	\$10,000	
Bussmann	Platinum Tier	\$75	Freight for less than \$200 order	
	Gold Tier	\$75	Freight for less than \$300 order	
	Bronze Tier	\$150	Freight for less than \$400 order	
Crouse-Hinds	Commercial Distributors	\$100	\$1,250	
	Full Line Distributor (Commercial & Industrial)	\$100	\$2,500	
Edison	Tier 1	\$75	\$200	
	Tier 2	\$75	\$300	
	Tier 3	\$150	\$400	
Power Quality		No Min	No Prepaid	
Residential Products		\$100	\$1,000	
Transformers		\$100	\$1,000	
Wiring Devices	P1 Classic Program	No Min	\$499	
	P2 Choice Program	No Min	\$799	
	Standard Terms	\$100	\$1,500	
LIGHTING	American Lighting	\$100	Freight allowed varies on Distributor	
	Kichler & Elan	Tier: Ambassador - \$10 drop ship charge	No Min	Free 2 days per wk
		Tier: Expert - \$10 drop ship charge	No Min	Free 1 day per wk
		Tier: Advocate - \$10 drop ship charge	No Min	Free 1 day per wk
		Tier: Associate - \$10 drop ship charge	No Min	Free 1 day per wk
		Tier: Member - \$10 drop ship charge	No Min	Free 1 day per wk
	Progress Lighting		Min Order varies on distributor	Freight allowed varies on distributor
	Lightalarms		No Min	\$1,000
	RAB	Standard Terms	No Min	\$1,500
		Gondola Customers	No Min	Free Freight
Wave Lighting		No Min	\$2,000	